

## 2005 CFLR ATTORNEY PRACTICE SURVEY

	Hourly Rate			% Family Law			Annual Net Income (\$K)		
	Range	Mean	Median	Range	Mean	Median	Range	Mean	Median
<b>All responses</b>									
CFLS	\$175-600	\$324	\$325	20-100%	93%	100%	\$40-985	\$202	\$175
Non-CFLS	\$35-500	\$268	\$265	10-100%	85%	95%	\$0-600	\$147	\$120
Combined	\$35-600	\$289	\$285	10-100%	88%	99%	\$0-985	\$172	\$150
<b>Alameda</b>									
CFLS	\$175-400	\$299	\$295	40-100%	84%	100%	\$120-300	\$186	\$165
Non-CFLS	\$195-270	\$245	\$250	40-100%	88%	99%	\$70-325	\$154	\$120
Combined	\$175-400	\$271	\$250	40-100%	87%	100%	\$70-325	\$171	\$150
<b>Contra Costa</b>									
CFLS	\$275-375	\$337	\$350	50-100%	91%	99%	\$140-650	\$271	\$230
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$200-395	\$306	\$325	50-100%	93%	99%	\$45-650	\$207	\$200
<b>Fresno</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$200-300	\$237	\$245	30-100%	79%	85%	\$74-500	\$209	\$160
<b>Los Angeles</b>									
CFLS	\$250-600	\$361	\$350	70-100%	95%	100%	\$60-985	\$219	\$180
Non-CFLS	\$35-500	\$306	\$300	20-100%	83%	95%	\$24-450	\$157	\$150
Combined	\$35-600	\$330	\$325	20-100%	88%	99%	\$24-985	\$188	\$150
<b>Mendocino</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$150-250	\$208	\$210	50-95%	67%	60%	\$36-200	\$90	\$65
<b>Monterey</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$200-300	\$272	\$288	80-100%	96%	100%	\$20-165	\$108	\$120
<b>Orange</b>									
CFLS	\$290-500	\$364	\$350	80-100%	98%	100%	\$50-500	\$205	\$185
Non-CFLS	\$175-400	\$273	\$275	10-100%	89%	100%	\$0-240	\$108	\$95
Combined	\$175-500	\$306	\$300	10-100%	93%	100%	\$0-500	\$147	\$114
<b>Placer</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$250-375	\$300	\$300	70-100%	90%	100%	*	*	*
<b>Riverside</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	\$225-350	\$280	\$285	20-100%	87%	95%	\$55-600	\$183	\$145
Combined	\$185-360	\$268	\$275	20-100%	83%	95%	\$25-600	\$174	\$140

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\* indicates insufficient responses (4 or fewer).

"All responses" includes data from counties that had insufficient responses for separate reporting.

"Combined" responses include surveys that did not designate CFLS status.

For respondents with billable hours, survey includes all responses exceeding 300 hours/year.

## 2005 CFLR ATTORNEY PRACTICE SURVEY

	Hourly Rate			% Family Law			Annual Net Income (\$K)		
	Range	Mean	Median	Range	Mean	Median	Range	Mean	Median
<b>Sacto</b>									
CFLS	\$250-400	\$302	\$300	70-100%	96%	99%	\$40-320	\$151	\$143
Non-CFLS	\$150-275	\$238	\$250	80-100%	93%	95%	\$65-150	\$105	\$100
Combined	\$150-400	\$279	\$275	70-100%	94%	99%	\$40-320	\$138	\$130
<b>Santa Barbara</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	\$220-350	\$270	\$250	50-100%	82%	88%	\$32-450	\$277	\$288
Combined	\$220-350	\$278	\$250	50-100%	87%	95%	\$32-450	\$242	\$210
<b>San Bernardino</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	\$200-400	\$290	\$300	30-100%	83%	93%	\$25-276	\$182	\$215
Combined	\$200-450	\$287	\$288	30-100%	87%	99%	\$25-500	\$197	\$195
<b>Santa Clara</b>									
CFLS	\$250-425	\$347	\$350	95-100%	100%	100%	\$60-600	\$221	\$190
Non-CFLS	\$155-350	\$258	\$250	80-100%	98%	100%	\$65-280	\$137	\$100
Combined	\$155-425	\$304	\$300	30-100%	94%	100%	\$60-600	\$195	\$180
<b>San Diego</b>									
CFLS	\$240-385	\$302	\$300	50-100%	90%	99%	\$70-450	\$210	\$190
Non-CFLS	\$40-399	\$233	\$225	10-100%	90%	100%	\$25-400	\$116	\$88
Combined	\$40-399	\$262	\$278	10-100%	89%	100%	\$25-450	\$156	\$150
<b>San Francisco</b>									
CFLS	\$300-390	\$338	\$325	90-100%	98%	100%	\$110-250	\$175	\$175
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$200-390	\$309	\$325	90-100%	98%	100%	\$12-250	\$134	\$136
<b>San Joaquin</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$200-225	\$215	\$225	20-100%	65%	70%	\$0-300	\$186	\$200
<b>San Mateo</b>									
CFLS	\$300-500	\$363	\$350	40-100%	90%	100%	\$51-500	\$233	\$180
Non-CFLS	\$240-400	\$299	\$290	60-100%	88%	95%	\$65-400	\$175	\$150
Combined	\$200-500	\$320	\$300	20-100%	86%	98%	\$51-515	\$210	\$150
<b>Solano</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$175-300	\$222	\$213	30-100%	80%	99%	\$48-690	\$241	\$168
<b>Sonoma</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	\$150-300	\$239	\$250	30-100%	84%	100%	\$45-350	\$114	\$98
Combined	\$150-360	\$254	\$250	30-100%	91%	100%	\$17-350	\$137	\$110
<b>Tulare</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*	*	*
Combined	\$175-250	\$217	\$213	70-100%	89%	93%	\$50-250	\$111	\$93
<b>Ventura</b>									
CFLS	*	*	*	*	*	*	*	*	*
Non-CFLS	\$200-323	\$271	\$275	70-100%	92%	99%	\$15-385	\$145	\$123
Combined	\$150-323	\$268	\$275	60-100%	90%	99%	\$15-385	\$153	\$128

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## 2005 CFLR ATTORNEY PRACTICE SURVEY

	Billable Hours	A/R (\$K)			Annual Write-Off (\$K)		
	Median	Range	Mean	Median	Range	Mean	Median
<b>All responses</b>							
CFLS	1,400	\$0-1,200	\$159	\$100	\$0-400	\$44	\$20
Non-CFLS	1,500	\$0-700	\$102	\$55	\$0-1200	\$42	\$15
Combined	1,500	\$0-1,200	\$127	\$70	\$0-1200	\$40	\$20
<b>Alameda</b>							
CFLS	1,250	\$7-600	\$273	\$196	\$5-90	\$32	\$30
Non-CFLS	1,500	\$5-250	\$93	\$80	\$4-200	\$57	\$24
Combined	1,350	\$5-600	\$204	\$100	\$4-200	\$43	\$30
<b>Contra Costa</b>							
CFLS	1,700	\$0-300	\$98	\$60	\$1-275	\$57	\$25
Non-CFLS	*	*	*	*	*	*	*
Combined	1,400	\$0-300	\$106	\$75	\$0-275	\$43	\$20
<b>Fresno</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	1,450	\$25-200	\$93	\$100	\$2-500	\$116	\$25
<b>Los Angeles</b>							
CFLS	1,460	\$0-1,200	\$184	\$100	\$0-400	\$44	\$20
Non-CFLS	1,500	\$0-700	\$141	\$60	\$0-100	\$34	\$22
Combined	1,500	\$0-1,200	\$159	\$98	\$0-400	\$37	\$20
<b>Mendocino</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	1,500	*	*	*	*	*	*
<b>Monterey</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	*	\$3-480	\$122	\$65	\$10-100	\$33	\$20
<b>Orange</b>							
CFLS	1,200	\$22-700	\$222	\$120	\$0-125	\$41	\$30
Non-CFLS	1,200	\$0-300	\$62	\$30	\$0-279	\$33	\$10
Combined	1,300	\$0-700	\$126	\$80	\$0-279	\$32	\$13
<b>Placer</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	*	*	*	*	*	*	*
<b>Riverside</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	1,500	\$10-250	\$100	\$65	\$0-200	\$45	\$15
Combined	1,500	\$0-450	\$102	\$55	\$0-200	\$34	\$20

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## 2005 CFLR ATTORNEY PRACTICE SURVEY

	Billable Hours	A/R (\$K)			Annual Write-Off (\$K)		
	Median	Range	Mean	Median	Range	Mean	Median
<b>Sacto</b>							
CFLS	1,350	\$25-230	\$107	\$70	\$0-300	\$75	\$12
Non-CFLS	1,000	*	*	*	*	*	*
Combined	1,250	\$15-230	\$89	\$60	\$0-300	\$63	\$11
<b>Santa Barbara</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	1,550	\$10-650	\$199	\$90	\$6-40	\$23	\$20
Combined	1,500	\$10-650	\$151	\$75	\$6-120	\$35	\$25
<b>San Bernardino</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	\$0-600	\$143	\$60	\$0-1200	\$251	\$15
Combined	1,665	\$0-600	\$139	\$95	\$0-1200	\$118	\$18
<b>Santa Clara</b>							
CFLS	1,000	\$3-500	\$118	\$55	\$0-200	\$27	\$6
Non-CFLS	1,100	\$0-100	\$36	\$20	\$0-150	\$28	\$
Combined	1,150	\$0-625	\$108	\$53	\$0-200	\$27	\$4
<b>San Diego</b>							
CFLS	1,500	\$2-990	\$246	\$200	\$0-350	\$72	\$35
Non-CFLS	1,680	\$0-250	\$63	\$25	\$0-325	\$33	\$
Combined	1,560	\$0-990	\$159	\$55	\$0-350	\$50	\$10
<b>San Francisco</b>							
CFLS	1,273	\$25-360	\$170	\$148	\$5-40	\$23	\$20
Non-CFLS	*	*	*	*	*	*	*
Combined	1,273	\$25-360	\$132	\$90	\$1-40	\$21	\$20
<b>San Joaquin</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	1,000	\$15-300	\$114	\$75	*	*	*
<b>San Mateo</b>							
CFLS	1,300	\$10-382	\$86	\$53	\$0-50	\$18	\$18
Non-CFLS	*	\$12-200	\$68	\$40	\$0-161	\$35	\$13
Combined	1,400	\$10-382	\$83	\$55	\$0-161	\$27	\$15
<b>Solano</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	1,550	\$5-150	\$55	\$50	\$0-240	\$48	\$20
<b>Sonoma</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	1,300	\$0-202	\$53	\$21	\$0-50	\$12	\$2
Combined	1,400	\$0-202	\$51	\$22	\$0-200	\$30	\$20
<b>Tulare</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	*	*	*	*	*	*	*
Combined	1,450	\$50-250	\$111	\$93	\$1-50	\$22	\$16
<b>Ventura</b>							
CFLS	*	*	*	*	*	*	*
Non-CFLS	1,450	\$0-100	\$51	\$38	\$0-50	\$13	\$5
Combined	1,400	\$0-200	\$67	\$40	\$0-70	\$17	\$5

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